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## LOOKING BACK: BUILDING CHANGE

Dear Shareholders,

In 2018 the Company experienced a number of successes despite the challenging political and economic climate in Bermuda. As a result of these challenges, we have focused on reducing our debt to equity ratio to best enable maximum shareholder return as well as flexibility during these uncertain times.

In October 2017, the Company sold a second unit in the Belvedere Residences. The Company's debt was reduced from \$14.5 million at the start of the year to \$12.7 million as at 30 September 2018, thus lowering the debt to equity ratio to 51.7% and reducing the debt service ratio to 24.4%.

The Company continues to explore opportunities to grow its asset base and during the year explored the potential for developing a mixed-use building providing more parking and residential accommodation for executive style living. However, this development is still being reviewed in light of the slow economic growth in Bermuda.

The Belvedere Building, a landmark featuring old Bermudian architecture, well maintained, recently painted and offering coveted office spaces to discerning tenants. has an occupancy rate of approximately 86.7 percent with vacant spaces on the fourth and first floors. We have had enquiries from a few prospective tenants which resulted a new lease for the space on the ground floor.

Belvedere Residences was completed in 2016 when the first unit was sold and the remaining units were occupied by tenants with leases ranging from three to five years. The location of this attractive mixed-use building, in the heart of Hamilton's international business district and the quality of the executive style accommodation has proved very attractive to tenants and others that use the building on a daily basis. The Company will continue to benefit from this and intends to promote sustainable growth in the long term.



Since the construction of the car parking facility, it has been fully occupied and remains so with a waiting list of approximately 85 users. We anticipate that given the location of the facility, full occupancy will continue despite a shrinking population of people working in international business.

On March 29, 2019 the land and building (69 Pitts Bay Road) and the construction in progress and car park (71 Pitts Bay Road) were valued by a Chartered Valuation Surveyor at \$37 million as at September 30, 2018. The valuation of \$37 million was allocated to 69 Pitts Bay Road and 71 Pitts Bay Road as \$13 million and \$24 million, respectively. 69 and 71 Pitts Bay Road represent individual cash generating units ("CGU") and are therefore assessed for impairment individually at their respective CGU levels. The valuation report contains similar caveats and assumptions to the valuation performed for the Belvedere Residences. Management is of the opinion that a value of approximately \$13 million for 69 Pitts Bay Road and \$24 million for 71 Pitts Bay Road represents a reasonable estimate of the fair value of each CGU. Management believes that the combined

appraised value of all Belvedere Properties as at September 30, 2018 of approximately \$54.25 million is a reasonable estimate.

## LOOKING FORWARD: FOUNDATIONS FOR FLEXIBILITY

The current real estate market presents an attractive opportunity in the residential sector although consolidation in international business, the source of our target tenants, threatens the sector's long-term sustainability. The Bermuda Government has shown a keen desire to introduce tax on rental income and increase the burden on international companies. This has resulted in a reduction of residential real estate investment. These factors represent considerable risk which the Directors are constantly evaluating.

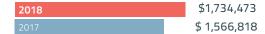
We will continue to monitor the economic and political context to inform the development of the Company's assets. The Directors believe the Company is well placed and in a strong financial position to invest in the short term should the right opportunity arise.

#### **FINANCIAL HIGHLIGHTS:**

#### Gross income from operations



#### Net income from operations



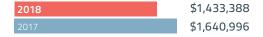
### Gain on Sale of Residential Unit 3 (2018) and 3B (2017)

2018	\$652,468
2017	\$651,908

#### Net income

2018	\$1,953,718
2017	\$1,680,549

#### Operating expenses (net of recoveries)



#### Net finance expense (net of other income)



#### Net change in fair value of securities

2018	\$219,2	45
2017	\$113,7	31

#### Earnings per share

2018	\$0.60
2017	\$0.54

OFFICE SPACE 86.7%



PARKING

100%



PARKING WAITING LIST

85

#### **INCOME STATEMENT**

The Company reported net income for the fiscal year 2018 of \$1.95 million, which is the strongest reported net income for the Company since inception and 16.25% better than last year's net income of \$1.68 million

Total revenue for the period was \$3.1 million which is marginally above the previous year. Rental income for the year improved primarily as a result of new leases of office spaces in the Belvedere Building and retaining full occupancy in the Belvedere Residences. The occupancy rate in the Belvedere Building at the yearend was 89.4% compared to 75.3% last year. Additional office space was rented during the year at comparable rates to previous years. The parking garage continues to enjoy full occupancy levels with approximately 85 potential customers on a waiting list for available parking spaces.

Operating income for the year increased by 10.7% owing to significantly lower operating expense and reduced interest expense related to the reduction of the principal balance of the amortised bank loan along with a reduction in the base rate and improved utilisation of manpower and the use of smart technology. In addition, the Company was able to negotiate better insurance rates for all its properties.

Lower utilities and other operating expenses also contributed to the overall reduction of the operating costs and it is expected that the efficiency realised will continue into the future

Earnings per share were \$0.60 for the period as compared to \$0.54 per share in 2017.

#### **BALANCE SHEET**

The Company reported total shareholders' equity as at 30 September, 2018 of \$24.59 million (September 2017: \$22.93 million) an increase of 7.25%.

Current assets, which include cash and other assets that could readily be converted into cash, totaled \$1.66 million as at 30 September, 2018 compared with \$0.97 million as at 30 September, 2017.

Total assets amounted to \$38.1 million as at September, 2018 compared with \$38.9 million as at 30 September, 2017, a marginal decrease resulting mostly from the sale of one unit in the Belvedere Residences and depreciation charges for the year.

Book value per share at 30 September 2018 was \$8.46 (30 September 2017: \$7.88). This represents an increase of \$0.58 cents per share or 7.4 per cent.

#### **CASH FLOW**

The Company had cash at the year end of \$629,203 (2017: \$174,665). During the year the company generated \$2.89 million of cash after operating costs and investing activities. The Company repaid \$2.02 million of debt and paid a total dividend to shareholders of \$290.840.

## RECOGNISING OUR PEOPLE: THANK YOU TO EVERYONE

Our continued financial success relies on everyone involved with the Company. Without our valued clients, tenants, shareholders, contractors, engineers, architects, quantity surveyors, office team and Directors, we would not be in the position we are today. As we continue to respond to our context and navigate our future, we inform every decision with your expertise and influence. Thank you for your support and collaboration; I look forward to the year ahead.



J. MICHAEL COLLIER

CHAIRMAN



## MAKING A DIFFERENCE: COMMUNITY

The company is a significant sponsor of The Bermuda
Olympic Association which is committed to the development
of athletes and supports the development of "sport for all"
programs, including high performance sports in Bermuda.
We also provide an annual donation to Meals on Wheels, a
charity that provides hot meals to those who are not
self-sufficient within our community.





#### **CONSOLIDATED FINANCIAL STATEMENTS**

(With Independent Auditor's Report Thereon)

FOR THE YEARS ENDED SEPTEMBER 30, 2018 AND 2017

The accompanying report of KPMG is for the sole and exclusive use of the Company. No person, other than the Company, is authorised to reply upon the report of KPMG unless KPMG expressly so authorises. Furthermore, the report of KPMG is as of April 10, 2019 and KPMG has carried out no procedures of any nature subsequent to that date which in any way extends that date.



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#### INDEPENDENT AUDITOR'S REPORT

#### To the Board of Directors and Shareholders of West Hamilton Holdings Limited

We have audited the accompanying consolidated financial statements of West Hamilton Holdings Limited (the "Company") and its subsidiaries, which comprise the consolidated statements of financial position as at September 30, 2018 and 2017, and the related consolidated statements of profit and loss and other comprehensive income, changes in equity, and cash flows for the years then ended, and the related notes to the consolidated financial statements.

#### Management's Responsibility for the Consolidated Financial Statements

Management is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with International Financial Reporting Standards (IFRS); this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

#### Auditor's Responsibility

Our responsibility is to express an opinion on these consolidated financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on our judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, we

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consider internal control relevant to the Company's preparation and fair presentation of the consolidated financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### Opinion

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the consolidated financial position of the Company and its subsidiaries as at September 30, 2018 and 2017, and the consolidated results of their operations and their cash flows for the years then ended in accordance with IFRS.

#### Other Matter

Our audits were conducted for the purpose of forming an opinion on the consolidated financial statements as a whole. The annual report is presented for purposes of additional analysis and is not a required part of the consolidated financial statements. Such information has not been subjected to the auditing procedures applied in the audit of the consolidated financial statements, and accordingly, we do not express an opinion or provide any assurance on it.



Chartered Professional Accountants Hamilton, Bermuda April 10, 2019

## CONSOLIDATED STATEMENTS OF FINANCIAL POSITION

As at September 30, 2018 and September 30, 2017 (Expressed in U.S. dollars)

	2018	2017
ASSETS		
Non-current assets		
Property, plant and equipment (Note 4)	\$ 1,197,798	\$ 1,259,096
Investment property (Note 5)	35,285,246	36,633,698
Total non-current assets	36,483,044	37,892,794
Current assets		
Cash and cash equivalents (Note 3)	629,203	174,665
Available-for-sale investments (Notes 6 and 14)	746,134	526,889
Accounts receivable (Note 14)	196,154	196,745
Pension surplus (Note 12)	7,090	20,424
Prepaid expenses	78,693	53,377
Total current assets	1,657,274	972,100
Total assets	\$ 38,140,318	\$ 38,864,894
EQUITY		
Share capital (Note 9)	\$ 2,908,398	\$ 2,908,398
Share premium (Note 9)	7,819,961	7,819,961
Accumulated other comprehensive gain (loss) (Note 9)	109,039	(110,206)
Retained earnings	13,756,871	12,313,238
Total equity	24,594,269	22,931,391
LIABILITIES		
Non-current liabilities		
Loans and borrowings (Notes 8 and 14)	11,744,487	8,426,505
Current liabilities		
Accounts payable and accrued liabilities (Notes 7 and 14)	239,150	215,168
Dividend payable (Note 14)	290,840	-
Refundable deposit on sale (Note 14)	36,000	48,000
Loans and borrowings (Notes 8 and 14)	965,278	6,103,741
Deferred income	270,294	385,266
Funds withheld on contract (Note 13)	_	754,823
Total current liabilities	1,801,562	7,506,998
Total liabilities	13,546,049	15,933,503
Total equity and liabilities	\$ 38,140,318	\$ 38,864,894

The accompanying notes on pages 16 to 37 are an integral part of these consolidated financial statements

Signed on behalf of the Board

DIRECTOR DIRECTOR

De La

DIRECTOR

# NNUAL REPORT | 2018

## CONSOLIDATED STATEMENTS OF PROFIT AND LOSS AND OTHER COMPREHENSIVE INCOME

Years ended September 30, 2018 and September 30, 2017 (Expressed in U.S. dollars)

	2018	2017
INCOME		
Rental income	\$ 3,105,026	\$ 3,080,603
Total income	3,105,026	3,080,603
EXPENSES		
Depreciation (Notes 4 and 5)	(665,514)	(616,546)
Maintenance, cleaning and wages (Note 12)	(258,634)	(544,934)
Professional fees (Note 18)	(302,209)	(217,991)
Insurance	(74,846)	(100,787)
Land taxes and other expenses	(77,344)	(94,299)
Utilities	(54,841)	(66,439)
Total expenses	(1,433,388)	(1,640,996)
FINANCE EXPENSE		
Dividend income	27,217	16,681
Interest expense	(616,850)	(541,378)
Net finance expense	(589,633)	(524,697)
Gain on disposal of investment property through finance lease (Note 5)	652,468	651,908
Profit for the year (attributable to owners of the Company)	1,734,473	1,566,818
OTHER COMPREHENSIVE INCOME:		
Net change in fair value of available-for-sale investments (Note 6)	219,245	113,731
Total comprehensive income for the year (attributable to owners of the Company)	\$ 1,953,718	\$ 1,680,549
Basic and diluted earnings per share (Note 11)	\$ 0.60	\$ 0.54

The accompanying notes on pages 16 to 37 are an integral part of these consolidated financial statements

All items included in the consolidated statement of profit and loss and other comprehensive income relate to continuing operations.

## CONSOLIDATED STATEMENTS OF CHANGES IN EQUITY

Years ended September 30, 2018 and September 30, 2017 (Expressed in U.S. dollars)

#### Attributable to owners of the Company

	Share capital	Share premium	occumulated other oprehensive gain (loss)	Retained earnings	Total
Balance at October 1, 2016	\$ 2,908,398	\$ 7,819,961	\$ (223,937)	\$ 11,037,260	\$ 21,541,682
Profit for the year	-	-	-	1,566,818	1,566,818
Dividends declared and paid (Note 8)	-	-	-	(290,840)	(290,840)
Other comprehensive income:					
Net change in fair value of available-for-sale investments	-	-	113,731	-	113,731
Balance at September 30, 2017	2,908,398	7,819,961	(110,206)	12,313,238	22,931,391
Profit for the year	-	_	_	1,734,473	1,734,473
Dividends paid (Note 8)	-	-	-	(290,840)	(290,840)
Other comprehensive income:					
Net change in fair value of available-for-sale investments	-	-	219,245	-	219,245
Balance at September 30, 2018	\$ 2,908,398	\$ 7,819,961	\$ 109,039	\$ 13,756,871	\$ 24,594,269

The accompanying notes on pages 16 to 37 are an integral part of these consolidated financial statements

## CONSOLIDATED STATEMENTS OF CASH FLOWS

Years ended September 30, 2018 and September 30, 2017 (Expressed in U.S. dollars)

	2018	2017
CASH FLOWS FROM OPERATING ACTIVITIES		
Profit for the year	\$ 1,734,473	\$ 1,566,818
Adjustments for:		
Depreciation	665,514	616,546
Interest expense, interest income and dividend income	589,633	524,697
Gain on disposal of investment property through finance lease	(652,468)	(651,908)
Changes in non-cash working capital balances:		
Deferred income	(114,972)	(15,138)
Accounts receivable	591	(21,883)
Pension surplus	13,334	27,242
Prepaid expenses	(25,316)	(7,773)
Refundable deposit on sale	(12,000)	16,000
Funds withheld on contract	(754,823)	(623,424)
Accounts payable and accrued liabilities	23,982	(619,012)
Net cash provided by operating activities	1,467,948	812,165
CASH FLOWS FROM INVESTING ACTIVITIES		
Proceeds on disposal of investment property through finance lease	1,692,500	1,795,491
Dividends received	27,217	16,681
Additions to property, plant and equipment	(81,248)	(150,467)
Additions to investment property	(214,548)	(360,572)
Net cash provided by investing activities	1,423,921	1,301,133
CASH FLOWS FROM FINANCING ACTIVITIES		
Proceeds from bank loans	200,000	-
Repayment of bank loan	(2,020,481)	(1,400,037)
Interest paid	(616,850)	(541,378)
Dividend paid	-	(290,840)
Net cash used in financing activities	(2,437,331)	(2,232,255)
Net increase (decrease) in cash and cash equivalents	454,538	(118,957)
Cash and cash equivalents at beginning of year	174,665	 293,622
Cash and cash equivalents at end of year	\$ 629,203	\$ 174,665

September 30, 2018 and September 30, 2017

#### 1. GENERAL

West Hamilton Holdings Limited and its subsidiaries (the "Company") was incorporated on May 14, 2007 under the laws of Bermuda and is the parent company of West Hamilton Limited ("WHL") under a Scheme of Arrangement approved by shareholders of WHL and sanctioned by the Bermuda Court.

The Company is listed on the Bermuda Stock Exchange ("BSX") and is domiciled in Bermuda. WHL is incorporated under the laws of Bermuda and owns two commercial properties known as the Belvedere Building and Belvedere Residences (or Condominium), and the Belvedere Place parking facility in which space is generally let under medium and long-term commercial leases. The registered office is at 71 Pitts Bay Road, Pembroke, Bermuda.

The Company's parent company and ultimate controlling party is Somers Limited who owns 57.06% of the Company's outstanding shares. These consolidated financial statements have been approved for issue by the Board of Directors on April 10, 2019.

## 2. SIGNIFICANT ACCOUNTING POLICIES

#### (a) Basis of preparation

These consolidated financial statements have been prepared in accordance with

International Financial Reporting Standards ("IFRS") issued by the International Accounting Standards Board. These consolidated financial statements have been prepared under the historical cost convention, except for the revaluation of available-for-sale investments which are measured at fair value.

The preparation of consolidated financial statements in conformity with IFRS requires the use of certain critical accounting estimates. It also requires management to exercise its judgement in the process of applying the Company's accounting policies. Areas involving a higher degree of judgement or complexity, or areas where assumptions and estimates are significant to the consolidated financial statements are included in Note 16

These consolidated financial statements are presented in U.S. dollars (\$), which is the functional currency of the Company.

#### (b) Basis of consolidation

These consolidated financial statements include the accounts of the Company, and its wholly owned subsidiaries. All subsidiary companies are incorporated in Bermuda. All intercompany transactions and balances are eliminated upon consolidation.

#### (c) Property, plant and equipment

Property, plant and equipment are recorded at cost less accumulated depreciation and impairment losses. Cost includes

September 30, 2018 and September 30, 2017

## 2. SIGNIFICANT ACCOUNTING POLICIES (C) PROPERTY, PLANT AND EQUIPMENT (CONTINUED)

expenditure that is directly attributable to the acquisition of the asset. When parts of an item of property, plant and equipment have different useful lives, they are accounted for as separate items (major components) of property, plant and equipment. Gains and losses on disposal of an item of property, plant and equipment are determined by comparing the proceeds from disposal with the carrying amount of property, plant and equipment and are recognised within profit or loss. Depreciation is calculated on the depreciable amount which is the cost of an asset less its residual value, using the straight line method over the following estimated useful lives. Land is not depreciated.

Equipment 3 – 25 years
Computers 4 years
Furniture and fixtures 10 years

Refer to accounting policy 2(j) for accounting policy related to impairment of non-financial assets.

#### (d) Investment property

Investment property is recorded at cost less accumulated depreciation and impairment losses. Cost includes expenditure that is directly attributable to the acquisition or construction of the investment property including capitalised borrowing costs.

Transaction costs are included on initial recognition. The fair values of investment properties are disclosed in the notes to the consolidated financial statements

These are assessed using internationally accepted valuation methods, such as taking comparable properties as a guide to current market prices or by applying the discounted cash flow method.

Depreciation is calculated on the depreciable amount, which is the cost of an asset less its residual value, using the straight line method over the following estimated useful lives. Land and construction in progress are not depreciated. Depreciation of items following the construction in progress phase commences when the property is available for use.

Buildings 40 – 50 years Car park 40 – 50 years Condominium 40 – 50 years

Refer to accounting policy 2(j) accounting policy related to impairment of non-financial assets.

#### (e) Income recognition

Rental income from investment property is recognised in profit or loss on a straight line basis over the term of the lease. When the Company provides incentives to its tenants, the cost of the incentives is recognised over the lease term, on a straight line basis, as a reduction in rental income.

Dividend income is recognised when the right to receive payment is established which, in the case of quoted securities is the ex-dividend date

September 30, 2018 and September 30, 2017

#### 2. SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

#### (f) Finance leases

The Company accounts for 999 year leases of investment property as finance leases (Note 5) as the significant risks and rewards of the asset transfer to the lessee during the lease terms, even though title is not transferred. The difference between the carrying amount of the condominiums leased and the lease payment (received at inception of the lease) is recognised in the consolidated statement of profit and loss and other comprehensive income as a gain on disposal in the year that the lease is finalised.

#### (g) Maintenance reserves

Maintenance reserves received in cash from lessees are recognised as maintenance liabilities on the consolidated statement of financial position in recognition of the contractual commitment to either refund such receipts or hold them for future scheduled maintenance work to be performed thereafter. Amounts currently recognised as liabilities are \$nil (2017 - \$nil) as expenses have exceeded income to date. Maintenance income for the year ended September 30, 2018 amounted to \$277,502 (2017 - \$219,606) all of which was fully offset by maintenance expenses.

#### (h) Financial instruments

#### Financial assets

The Company's financial assets comprise of accounts receivables, cash and cash

equivalents and pension surplus designated as loans and receivables; and available-for-sale investments at fair value through other comprehensive income. The Company's accounting policy for each category is as follows:

#### Accounts receivable

These assets are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market.

Receivables are measured at amortised cost using the effective interest method, less any impairment losses.

#### Cash and cash equivalents

Cash and cash equivalents are deposited in current accounts and are available ondemand for the purposes of meeting short-term cash commitments. Cash and cash equivalents are measured at amortised cost.

#### Available-for-sale investments

These are non-derivative financial assets and comprise the Company's strategic investments in equity securities. Equity securities are initially recorded at cost as at the trade date, and remeasured and carried at fair value based upon quoted prices at the reporting date. Changes in fair value of available-for-sale investments are recognised in other comprehensive income. Asset values are reviewed at least annually to determine if there is objective evidence of impairment. Where a decline

September 30, 2018 and September 30, 2017

#### 2. SIGNIFICANT ACCOUNTING POLICIES (H) FINANCIAL INSTRUMENTS (CONTINUED)

in the fair value of an available-for-sale investment constitutes objective evidence of impairment, the amount of the loss is reclassified from equity and recognised in the consolidated statement of profit and loss and other comprehensive income. When the investment is disposed of or determined to be impaired, the cumulative gain or loss previously recognised in the accumulated other comprehensive income reserve is included in the net profit or loss for the period. Purchases and sales of investments are recognised on the trade date. When securities classified as available-for-sale are sold, the accumulated fair value adjustments are included in the consolidated statement of profit and loss and other comprehensive income as realised gains and losses from investment securities.

#### Financial liabilities

The Company's financial liabilities include accounts payable, dividend payable, and loans and borrowings which are recognised at amortised cost using the effective interest method and categorised as other financial liabilities.

#### (i) Pension costs

The Company operates a defined contribution pension plan under which the Company pays fixed contributions into a separate entity and has no legal or constructive obligation to pay further amounts. Obligations for contributions to defined contribution pension plans are recognised within maintenance, cleaning

and wage expense in the consolidated statement of profit and loss and other comprehensive income in the period during which services are rendered by employees. Pension surplus is recognised as an asset to the extent that a cash refund or a reduction in the future payments is available.

#### (j) Impairment

A financial asset is considered to be impaired if objective evidence indicates that one or more events have had a negative effect on the estimated future cash flows of that asset.

An impairment loss in respect of a financial asset measured at amortised cost is calculated as the difference between its carrying amount, and the present value of the estimated future cash flows discounted at the original effective interest rate. An impairment loss in respect of an available-for-sale financial asset is calculated by reference to its current fair value.

Significant financial assets are tested for impairment on an individual basis. The remaining financial assets are assessed collectively in groups that share similar credit risk characteristics.

All impairment losses are recognised in profit or loss. Any cumulative loss in respect of an impaired available-for-sale financial asset recognised previously in other comprehensive income and presented in equity is transferred to profit or loss.

September 30, 2018 and September 30, 2017

#### 2. SIGNIFICANT ACCOUNTING POLICIES (J) IMPAIRMENT (CONTINUED)

Any impairment loss is reversed if the reversal can be related objectively to an event occurring after the impairment loss was recognised. For available-for-sale financial assets that are equity securities, the reversal is recognised in other comprehensive income.

Non-financial assets are tested annually for impairment or whenever events or changes in circumstances indicate that the carrying amount may not be recoverable. Any impairment loss is recognised for the amount by which the asset's carrying amount exceeds its recoverable amount. The recoverable amount is the higher of an asset's fair value less costs to sell and value in use. For the purposes of assessing impairment, assets are grouped at the lowest levels for which there are separately identifiable cash flows (cash-generating units). Non-financial assets that suffered impairment are reviewed for possible reversal of the impairment at each reporting date.

Property, plant and equipment and investment property ("non-financial assets") carrying amounts are written down to their recoverable amounts if the asset's carrying amount is greater than its estimated recoverable amount.

#### (k) Finance income and finance expenses

Finance expenses comprise interest expense on borrowings. Borrowing costs that are not directly attributable to the acquisition, construction or production of a

qualifying asset are recognised in profit or loss using the effective interest method.

Finance income comprises dividend income from available-for-sale investments.

#### (I) Earnings per share

The Company presents basic earnings per share ("EPS") data for its ordinary shares. Basic EPS is calculated by dividing the profit or loss attributable to ordinary shareholders of the Company by the weighted average number of ordinary shares outstanding during the period, adjusted for own shares held

Diluted earnings per share is calculated by adjusting the weighted average number of ordinary shares outstanding to assume conversion of all potentially dilutive ordinary shares. The Company has one category of potentially dilutive ordinary shares: share options. For the share options, the exercise price will be the average of the last three traded prices just prior to the exercise date less a discount of 15%. The exercise of the share options for certain employees is at the discretion of the employees and as at the reporting date there were no options exercised.

#### (m) Share based payments

The Company operates an equity-settled, share-based compensation plan under which the Company receives services from employees as consideration for equity instruments (options) of the Company.

September 30, 2018 and September 30, 2017

#### 2. SIGNIFICANT ACCOUNTING POLICIES (M) SHARE BASED PAYMENTS (CONTINUED)

The grant-date fair value of equity-settled share-based payment arrangements granted to employees is generally recognised as an expense, with a corresponding increase in equity. For share-based payment awards with non-vesting conditions, the grant-date fair value of the share-based payment is measured to reflect such conditions and there is no true-up for differences between expected and actual outcomes.

#### (n) Standards issued but not yet adopted

A number of new or amended standards are effective for annual periods beginning on or after October 1, 2017 and early adoption is permitted; however, the Company has not early adopted the following new or amended standards in preparing these consolidated financial statements.

## (i) IFRS 15 Revenue From Contracts With Customers

IFRS 15 establishes a comprehensive framework for determining whether, how much and when revenue is recognised. It replaces existing revenue recognition guidance, including IAS 18 Revenue, IAS 11 Construction Contracts and IFRIC 13 Customer Loyalty Programmes.

IFRS 15 is effective for annual periods beginning on or after January 1, 2018, with early adoption permitted. The Company will apply IFRS 15 for its year ending September 30, 2019.

The Company has completed an initial assessment of the potential impact of the adoption of IFRS 15 on its consolidated financial statements. Based on this assessment the Company does not expect any difference in the timing of revenue recognition in its capacity as lessor. The Company provides management services to the tenants for which it acts as principal in these transactions. The rendering of these services to tenants is within the scope of IFRS 15. The amount of this income is not considered to be material to the consolidated financial statements and recognition basis will be unchanged going forward.

The Company plans to adopt IFRS 15 in its consolidated financial statements for the year ending September 30, 2019, using the practical expedient approach. This will result in completed lease agreements that began and ended in the same comparative reporting period, as well as the lease agreements that are completed at the beginning of the earliest period presented, not being restated.

#### (ii) IFRS 9 Financial Instruments

IFRS 9 is effective for annual periods beginning on or after January 1, 2018, with early adoption permitted. The Company will apply IFRS 9 for its year ending September 30, 2019.

The actual impact of adopting IFRS 9 on the Company's consolidated financial statements in 2019 is not known and cannot be reliably estimated because it will be

September 30, 2018 and September 30, 2017

## 2. SIGNIFICANT ACCOUNTING POLICIES (N) STANDARDS ISSUED BUT NOT YET ADOPTED (II) IFRS 9 FINANCIAL INSTRUMENTS (CONTINUED)

dependent on the financial instruments that the Company holds and economic conditions at that time as well as accounting elections and judgements that it will make in the future. The new standard will require the Company to revise its accounting processes and internal controls related to reporting financial instruments and these changes are not yet complete. However, the Company has performed a preliminary assessment of the potential impact of adoption of IFRS 9 based on its financial instruments at September 30, 2018 and 2017.

#### Classification – Financial assets

IFRS 9 contains a new classification and measurement approach for financial assets that reflects the business model in which assets are managed and their cash flow characteristics.

IFRS 9 contains three principal classification categories for financial assets: measured at amortised cost, fair value through other comprehensive income (FVOCI) and fair value through profit or loss (FVTPL). The standard eliminates the existing IAS 39 categories of held to maturity, loans and receivables and available-for-sale.

Based on its preliminary assessment, the Company does not believe that the new classification requirements, if applied at September 30, 2018, would have had a material impact on its accounting for accounts receivable, cash and cash equivalents, pension surplus or investments in available-for-sale securities. Based upon

management's preliminary assessment the Company will classify cash and cash equivalents, pension surplus and accounts receivable at amortised cost. The Company plans to take the option to designate equity instruments (available-for-sale investments) as FVOCI.

#### Impairment – Financial assets

IFRS 9 replaces the 'incurred loss' model in IAS 39 with a forward-looking 'expected credit loss' (ECL) model. This will require considerable judgement as to how changes in economic factors affect ECLs, which will be determined on a probability-weighted basis

The new impairment model will apply to financial assets measured at amortised cost or FVOCI, except for investments in equity instruments, and to contract assets.

Under IFRS 9, loss allowances will be measured on either of the following bases:

- 12-month ECLs. These are ECLs that result from possible default events within the 12 months after the reporting date; and
- lifetime ECLs. These are ECLs that result from all possible default events over the expected life of a financial instrument.

Lifetime ECL measurement applies if the credit risk of a financial asset at the reporting date has increased significantly since initial recognition and 12-month ECL measurement applies if it has not. An entity may determine that a financial asset's

September 30, 2018 and September 30, 2017

## 2. SIGNIFICANT ACCOUNTING POLICIES (N) STANDARDS ISSUED BUT NOT YET ADOPTED (II) IFRS 9 FINANCIAL INSTRUMENTS (CONTINUED)

credit risk has not increased significantly if the asset has low credit risk at the reporting date. However, lifetime ECL measurement always applies for trade receivables and contract assets without a significant financing component; an entity may choose to apply this policy also for trade receivables and contract assets with a significant financing component.

The Company's preliminary assessment indicated that application of IFRS 9's impairment requirements at September 30, 2018 and 2017 would have resulted in no significant change in loss allowances at that date compared with impairment losses recognised under IAS 39. However, the Company has not yet finalised the impairment methodologies that it will apply under IFRS 9

#### Classification – Financial liabilities

IFRS 9 largely retains the existing requirements in IAS 39 for the classification of financial liabilities.

The Company has not designated any financial liabilities at FVTPL and the Company has no current intention to do so. The Company's preliminary assessment did not indicate any material impact if IFRS 9's requirements regarding the classification of financial liabilities were applied at September 30, 2018 and 2017.

#### Disclosures

IFRS 9 will require extensive new disclosures, in particular about credit risk and expected

credit losses. The Company's preliminary assessment included an analysis to identify data gaps against current processes and the Company plans to implement the system and controls changes that it believes will be necessary to capture the required data.

Changes in accounting policies resulting from the adoption of IFRS 9 will generally be applied retrospectively, except as described below

• The Company plans to take advantage of the exemption allowing it not to restate comparative information for prior periods with respect to classification and measurement (including impairment) changes. Differences in the carrying amounts of financial assets and financial liabilities resulting from the adoption of IFRS 9 generally will be recognised in retained earnings and reserves as at October 1, 2018.

#### (iii) IFRS 16 Leases

IFRS 16 introduces a single, on-balance sheet lease accounting model for lessees. A lessee recognises a right-of-use asset representing its right to use the underlying asset and a lease liability representing its obligation to make lease payments. There are optional exemptions for short-term leases and leases of low value items. Lessor accounting remains similar to the current standard – i.e. lessors continue to classify leases as finance or operating leases.

September 30, 2018 and September 30, 2017

2. SIGNIFICANT ACCOUNTING POLICIES (N) STANDARDS ISSUED BUT NOT YET ADOPTED (III) IFRS 16 LEASES (CONTINUED)

The standard is effective for annual periods beginning on or after January 1, 2019. Early adoption is permitted for entities that apply IFRS 15 Revenue from Contracts with Customers at or before the date of initial application of IFRS 16.

As a lessor, the Company is not required to make any adjustments for leases except where it is an intermediate lessor in a sublease. The Company has no sub-leases. The Company has no material leases in its capacity as lessee at this time that would require it to recognise a right of use asset.

The Company expects that adoption of IFRS 16 will not impact its financial reporting materially. The Company plans to adopt IFRS 16 in the consolidated financial statements for the year ending September 30, 2020 with no material impact expected.

#### (iv) Other Standards

The following amended standards and interpretations are not expected to have a significant impact on the Company's consolidated financial statements.

- IFRIC 23 Uncertainty over Income Tax Treatments.
- Long-term Interests in Associates and Joint Ventures (Amendments to IAS 28).
- Plan Amendment, Curtailment or Settlement (Amendments to IAS 19).
- Annual Improvements to IFRS Standards
   2015 2017 Cycle Various Standards.

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## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

September 30, 2018 and September 30, 2017

#### 3. CASH AND CASH EQUIVALENTS

All of the Company's cash and cash equivalents are held with two Bermuda based financial institutions in several current accounts earning no interest. Standard and Poors have rated both these financial institutions as A2.

	2018	2017
Cash at bank	\$ 629,203	\$ 174,665

#### 4. PROPERTY, PLANT AND EQUIPMENT

	Computers	Furniture and fixtures	Equipment	Total
COST				
At October 1, 2016	\$ 30,501	\$ 242,716	\$ 2,468,963	\$ 2,742,180
Additions	-	20,698	129,769	150,467
At September 30, 2017	30,501	263,414	2,598,732	2,892,647
Additions	-	-	81,248	81,248
At September 30, 2018	\$ 30,501	\$ 263,414	\$ 2,679,980	\$ 2,973,895
ACCUMULATED DEPRECIATION				
At October 1, 2016	\$ 29,108	\$ 241,783	\$ 1,257,637	\$ 1,528,528
Depreciation charge for the year	875	1,052	103,096	105,023
At September 30, 2017	29,983	242,835	1,360,733	1,633,551
Depreciation charge for the year	518	2,597	139,431	142,546
At September 30, 2018	\$ 30,501	\$ 245,432	\$ 1,500,164	\$ 1,776,097
CARRYING AMOUNT				
At October 1, 2016	\$ 1,393	\$ 933	\$ 1,211,326	\$ 1,213,652
At September 30, 2017	\$ 518	\$ 20,579	\$ 1,237,999	\$ 1,259,096
At September 30, 2018	\$ -	\$ 17,982	\$ 1,179,816	\$ 1,197,798

September 30, 2018 and September 30, 2017

#### **5. INVESTMENT PROPERTY**

		69 Pitts B	oad	71 Pitts Bay Road																									
-	Land Building Construction Car Park		Car Park	Сс	ondominium	Total																							
COST																													
At October 1, 2016	\$	1,394,372	\$	1,579,532	\$	29,526,703	\$	9,136,013	\$	-	\$ 41,636,620																		
Additions		-		69,108		290,545		919		-	360,572																		
Transfer of construction in progress upon completion		(193,266)		-	(15,306,467)		(15,306,467)		(15,306,467)		(15,306,467)		(15,306,467			-		15,499,733	-										
Disposal due to finance lease		-		-	-						-		-		-			-		(1,143,583)	(1,143,583)								
At September 30, 2017		1,201,106		1,648,640		14,510,781		9,136,932		14,356,150	40,853,609																		
Additions		-		33,842		28,334		-		152,372	214,548																		
Disposal due to finance lease		-		-	-		-		-		-		-		-		-		-		-		-		-		- (1,040,032)		(1,040,032)
At September 30, 2018	\$	1,201,106	\$	1,682,482	\$	14,539,115	\$	9,136,932	\$	13,468,490	\$ 40,028,125																		
ACCUMULATED DEPRECIATION																													
At October 1, 2016	\$	-	\$	1,128,202	\$	-	\$	2,580,186		#-	\$ 3,708,388																		
Depreciation charge for the year		-		32,726		-		192,862		285,935	511,523																		
At September 30, 2017		-		1,160,928		-		2,773,048		285,935	4,219,911																		
Depreciation charge for the year		-		30,136		-		222,977		269,855	522,968																		
At September 30, 2018	\$	-	\$	1,191,064	\$	-	\$	2,996,025	\$	555,790	\$ 4,742,879																		
CARRYING AMOUNT																													
At October 1, 2016	\$	1,394,372	\$	451,330	\$	29,526,703	\$	6,555,827	\$	-	\$ 37,928,232																		
At September 30, 2017	\$	1,201,106	\$	487,712	\$	14,510,781	\$	6,363,884	\$	14,070,215	\$ 36,633,698																		
At September 30, 2018	\$	1,201,106	\$	491,418	\$	14,539,115	\$	6,140,907	\$	12,912,700	\$ 35,285,246																		

Investment property comprises an office building ("Building"), a condominium building (the "Condominium") and infrastructure work ("Construction in progress") which has been put on hold and currently used as a temporary parking facility (the "Car Park"). The Land and Building is located at

69 Pitts Bay Road whilst the Car park and Construction in progress, is located at 71 Pitts Bay Road. The Condominium is located at 71A Pitts Bay Road.

On October 6, 2017 the Company entered into a non-cancelable 999 year finance

September 30, 2018 and September 30, 2017

#### **5. INVESTMENT PROPERTY** (CONTINUED)

lease as lessor for an apartment in the Condominium. A gain of \$652,468 was recognised in the consolidated statement of profit and loss and other comprehensive income and the associated costs of \$1,040,032 were removed from the carrying value of the Condominium for the year ended September 30, 2018. All lease payments for the life of the lease were received during the year ended September 30, 2018 and therefore there are no lease payments receivable, unearned finance income or allowance for uncollectable minimum lease payments receivable have been recognised in these consolidated financial statements.

On December 16, 2016 the Company entered into a non-cancelable 999 year finance lease as lessor for an apartment in the Condominium. A gain of \$651,908 was recognised in the consolidated statement of profit and loss and other comprehensive income and the associated costs of \$1,143,583 were removed from the carrying value of the Condominium for the year ended September 30, 2017. All lease payments for the life of the lease were received during the year ended September 30, 2017 and therefore there are no lease payments receivable, unearned finance income or allowance for uncollectable minimum lease payments receivable have been recognised in these consolidated financial statements.

On September 30, 2018 the Condominium was valued by a Chartered Valuation Surveyor at \$17.25 million. This valuation report contains certain caveats and assumptions relating to the potential impact

of restrictions regarding property ownership by foreign investors and availability of willing investors to purchase a property of such a sizeable interest. Management is of the opinion that a value of approximately \$17.25 million represents a reasonable estimate of the fair value of the property.

On March 29, 2019 the land and building (69 Pitts Bay Road) and the Construction in progress and Car Park (71 Pitts Bay Road) were valued by a Chartered Valuation Surveyor at \$37 million as at September 30, 2018. The valuation of \$37 million was allocated to 69 Pitts Bay Road and 71 Pitts Bay Road as \$13 million and \$24 million, respectively. 69 and 71 Pitts Bay Road represent individual cash generating units ("CGU") and are therefore assessed for impairment individually at their respective CGU levels. The valuation report contains similar caveats and assumptions to the valuation performed for the Condominium. Management is of the opinion that a value of approximately \$13 million for 69 Pitts Bay Road and \$24 million for 71 Pitts Bay Road represents a reasonable estimate of the fair value of each CGU. Management believe that the combined fair value of the assets located at 69 and 71 Pitts Bay Road (excluding 71A Pitts Bay Road) could range between \$22.5m and \$37m.

The range of valuations reflect management's best estimate of both quantifiable and unquantifiable assumptions and measurement uncertainties known to management as at September 30, 2018.

September 30, 2018 and September 30, 2017

#### 6. AVAILABLE-FOR-SALE INVESTMENTS

	2018		201	7		
	Cost		Fair value	Cost		Fair value
EQUITY SECURITIES	\$ 637,095	\$	746,134	\$ 637,095	\$	526,889

The investment portfolio consists of ordinary shares issued by Bermuda companies listed on the Bermuda Stock Exchange ("BSX") and privately held. The Company has no other available-for-sale investments.

The unrealised gain from change in the fair value of the Company's investment portfolio for the year ended September 30, 2018 amounted to \$219,245 (2017 - \$113,731).

#### 7. ACCOUNTS PAYABLE AND ACCRUED LIABILITIES

	2018	2017
Trade payables	\$ 132,115	\$ 172,411
Other current liabilities	107,035	42,757
	\$ 239,150	\$ 215,168

#### 8. LOANS AND BORROWING

On January 5, 2016 West Hamilton Limited (a wholly owned subsidiary) entered into a construction loan agreement with HSBC Bank Bermuda Limited ("HSBC") in the amount of \$7.65 million (the "Construction Loan"). The facility expired on November 30, 2017. The amount outstanding as at September 30, 2017 was \$5,420,408 which was classified as a current liability. On the

same date West Hamilton Limited entered into a term loan agreement with HSBC in the amount of \$10.25 million, amortised over 15 years and subject to renegotiation after 5 years, which was used to repay the previous bank loan balance of \$8.0 million. The interest amount on the Construction Loan was calculated at the bank's base rate of 2.75% plus the quoted rate of 3 month USD LIBOR and interest on the HSBC term loan is calculated at the bank's base rate of

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## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

September 30, 2018 and September 30, 2017

#### 8. LOANS AND BORROWING (CONTINUED)

2.5% plus the quoted rate of 3 month USD LIBOR. West Hamilton Limited provided all of its land, buildings and new development as security for the loan by way of a legal mortgage, as well as an assignment of the benefit of the construction contract and an assignment of all rental income from the existing Belvedere Building and Belvedere Residences. The Company entered into a limited guarantee for the principal outstanding on the construction and term loans.

On January 25, 2018, the Company entered into a new term loan in the amount of \$4.5 million with HSBC to refinance and convert the outstanding balance of the Construction Loan into a five year term loan facility (the "Facility") and provide an additional sum of \$200,000. The Facility is to be repaid by way of monthly principal installments of \$18,750 based on an amortization period of 20 years. The interest amount on the Facility will be calculated based on a fixed rate of

2.5% per annum plus the quoted one month USD LIBOR. An arrangement fee of \$22,500 was paid by the Company on the date of drawdown of the facility.

Security pledged for the above Facility includes all existing security provided under the previous Construction Loan. As at September 30, 2018, the effective interest rates were 5.3% and 5.0% (2017 - 4.1%) respectively.

HSBC granted the Company permission for a dividend to be declared to ordinary shareholders in the amount of \$290,840 (2017 - \$290,840) representing 10 cents per share. For further information related to the Company's exposure to interest rate and liquidity risk see Note 14.

Principal repayments over the next five financial years and beyond for the existing loans are as follows:

	Total
2019	\$ 965,278
2020	908,333
2021	7,286,111
2022	225,000
2023	3,325,043
	\$ 12,709,765

September 30, 2018 and September 30, 2017

#### 9. SHARE CAPITAL AND RESERVES

	2018	2017
Common shares		
Authorised – 5,000,000 share of par value of \$1 each		
Issued and fully paid – 2,908,398 shares (2017 - 2,908,398)	\$ 2,908,398	\$ 2,908,398

The holders of ordinary shares are entitled to receive dividends as declared from time to time, and are entitled to one vote per share at meetings of the Company.

Share premium

#### Accumulated other comprehensive gain (loss)

The accumulated other comprehensive gain (loss) comprises of the cumulative net change in the fair value of available-for-sale

Share premium is the difference between the consideration received and the par value of the shares on issuance of shares and for shares subscribed under the Company's employee share purchase plan.

investments held until the investment is

derecognised or impaired.

#### 10. SHARE-BASED PAYMENTS

#### Employee share purchase plan

The employee share purchase plan includes an option which permits eligible employees to purchase the Company's common shares at a price 15% below the average market price. The average market price is determined by the average of the three closing prices of the Company's common shares, set out on the three days proceeding the subscription date on which Company's shares are traded on the BSX.

Options are conditional on the employee completing one year's service and being over 18 years of age. Eligible employees may acquire shares in any calendar year, up to a maximum value not exceeding 15% of their annual gross salary. Employees are restricted from selling the shares for a period of one year from the subscription date. The shares purchased are issued from authorised, unissued share capital under the plan. 50,000 common shares of the Company have been made available for sale to employees.

All options are to be settled upon exercise of the options by the employee.

For the years ended September 30, 2018 and 2017, no employees subscribed for share options and no options were exercised, and none were outstanding.

September 30, 2018 and September 30, 2017

#### 11. EARNINGS PER SHARE

#### Basic earnings per share

The calculation of basic earnings per share at September 30, 2018 is based on the profit attributable to ordinary shareholders of \$1,734,473 (2017 - \$1,566,818) and a weighted average number of ordinary shares outstanding of 2,908,398 (2017 - 2,908,398).

#### Diluted earnings per share

The Company has one category of potentially dilutive ordinary shares (Note 10); the diluted earnings per share are the same as the basic earnings per share in 2018 and 2017.

#### 12. DEFINED CONTRIBUTION PLAN

The Company sponsors a defined contribution pension plan covering all eligible employees. Contributions to the plan are made by the employee and the Company. The Company matches employees' contributions up to a maximum of 5% of the employees' annual earnings. The pension expense recognised by the Company in the current year is \$6,667 (2017 - \$13,098) representing the Company's share of contributions to the plan and is included in the consolidated statement of profit and loss and other comprehensive income in maintenance, cleaning and wages. As at September 30, 2018, the Company recognised an amount of \$7,090 (2017 -

\$20,424) included in current assets related to funds forfeited by employees who left the Company prior to the vesting period, some of which was used to offset the Company's liabilities to the plan during the year.

#### 13. CONSTRUCTION CONTRACT

During 2015, the Company commenced construction on a six-storey residential and commercial property (Belvedere Residences). The funds withheld on this contract as at September 30, 2018 were \$nil (2017 - \$754,823).

#### 14. FINANCIAL RISK MANAGEMENT

Exposure to liquidity, interest rate, credit and market risk arises in the normal course of the Company's operations.

#### (a) Liquidity risk

Liquidity risk is the risk that the Company will not be able to meet its financial obligations as they fall due. The Company's approach to managing liquidity is to ensure as far as possible that it will always have sufficient liquidity to meet its liabilities when due, under both normal and stressed conditions. The Company monitors liquidity risk by monitoring forecasted cash flows.

September 30, 2018 and September 30, 2017

## 14. FINANCIAL RISK MANAGEMENT (CONTINUED) (A) LIQUIDITY RISK (CONTINUED)

The following are contractual maturities of financial liabilities:

 	 	flows

	Contractual Cash flows								
		Carrying amount		12 months or less		1-2 years		2-5 years	Total
September 30, 2018									
Financial liabilities									
Accounts payable	\$	132,115	\$	132,115	\$	-	\$	-	\$ 132,115
Bank loans		12,709,765		1,574,490		1,473,884		11,548,609	14,596,983
Refundable deposit on sale		36,000		36,000		-		-	36,000
Dividends payable		290,840		290,840		-		-	290,840
	\$	13,168,720	\$	2,033,445	\$	1,473,884	\$	11,548,609	\$ 15,055,938
		Contractual cash flows							
		Carrying amount		12 months or less		1–2 years		2-5 years	Total
September 30, 2017									
Financial liabilities									
Accounts payable	\$	172,411	\$	172,411	\$	-	\$	-	\$ 172,411
Bank loans		14,530,246		6,440,098		993,481		8,096,090	15,529,669
Refundable deposit on sale		48,000		48,000		-		-	48,000
Funds withheld on contract		754,823		754,823		-		-	754,823
	\$	15,505,480	\$	7,415,332	\$	993,481	\$	8,096,090	\$ 16,504,903

#### (b) Interest rate risk

The Company is exposed to interest rate risk on its bank loans because of potential future changes in market interest rates.

#### Sensitivity analysis

A 1% increase in the floating interest rate for the year ended September 30, 2018 would have decreased profit for the year by \$136,200 (2017 - \$152,302) assuming all other variables remain constant. Similarly a 1% decrease in the floating interest rate

for the year ended September 30, 2018 would have increased profit for the year by \$136,200 (2017 - \$152,302). The interest rate structure of the term loan is calculated on HSBC base rate, 2.5% plus one month USD LIBOR per annum. The one month USD LIBOR has been quoted in the range of 1.23% to 2.26% during the period and therefore does not currently expose the Company to significant interest rate risk. This analysis is performed using market information and in practice, the actual trading results may differ from this sensitivity analysis and the difference could be material.

September 30, 2018 and September 30, 2017

#### 14. FINANCIAL RISK MANAGEMENT (CONTINUED)

#### (c) Credit risk

Credit risk arises from the potential inability of customers or counterparties to a financial instrument to perform under the terms of the contract and arises principally from the Company's cash and cash equivalents and accounts receivable. The Company only deposits cash surpluses with banks regulated by the Bermuda Monetary Authority (Note

3). The Company is not exposed to significant credit risk on its cash and cash equivalents. Accounts receivable balances relate to rents receivable from Bermuda based tenants occupying the Company's investment property. The Company considers all accounts receivable balances to be recoverable and no allowance for impairment has been made (2017 - \$nil). The ageing of accounts receivable at the reporting date is as follows:

	2018	2017
Current	\$ 116,658	\$ 118,179
Past 30 days	8,822	5,630
Past 60 days	-	16,793
Past 90 days	70,674	56,143
	\$ 196,154	\$ 196,745

There is no significant concentration of credit risk with respect to accounts receivable.

#### (d) Market risk

Market risk is the risk that future changes in market prices may render financial instruments less valuable or increase the liability associated with such instruments. The Company's exposure to market risk is determined by a number of factors, including the size, duration, composition and diversification of positions held, as well as

market volatility and liquidity. The Company seeks to manage its exposure to market risk by investing in securities quoted on the BSX.

The Company's exposure to market risk associated with its available-for-sale investments is equal to the consolidated statement of financial position carrying value of the instruments excluding level 3 investments (which remains unchanged from prior years) of \$726,134 (2017 - \$506,889).

September 30, 2018 and September 30, 2017

#### 14. FINANCIAL RISK MANAGEMENT (D) MARKET RISK (CONTINUED)

#### Sensitivity analysis

All the Company's investments in common stocks are listed on the BSX. Market prices of equities listed on the BSX tend to fluctuate between 10% to 15% on average based on trading activity. A 10% increase in market prices at the reporting date, assuming that all other variables remain constant, would increase the Company's equity by approximately \$72,613 (2017 -\$50,689). An equal change in the opposite direction will decrease the Company's equity by a corresponding amount. There would be no impact on reported profit for the year. This analysis is performed on the same basis for 2017. In practice the actual trading results may differ from this sensitivity analysis and the difference could be material.

#### (e) Capital management

The Company's objectives when managing capital are to safeguard the Company's ability to continue as a going concern in order to provide returns for shareholders and benefits for other stakeholders and to maintain an optimal capital structure to reduce the cost of capital.

In order to maintain or adjust the capital structure, the Company may adjust the amount of dividends paid to shareholders, return capital to shareholders, issue new shares or sell assets as part of its capital management strategy.

Consistent with others in the industry, the Company monitors capital on the basis of the debt to equity ratio. This ratio is calculated as total debt divided by total capital. Total capital is calculated as 'equity' as shown in the consolidated statement of financial position plus net debt.

During 2018, the Company's strategy, was unchanged from 2017, which was to maintain a debt to equity ratio of no more than 75%. The debt to equity ratios at September 30, 2018 and September 30, 2017 were as follows:

	2018	2017
Total debt	\$ 12,709,765	\$ 14,530,246
Total equity	\$ 24,594,269	\$ 22,931,391
Debt to equity	51.7%	63.4%

The debt to equity ratio is in line with the capital management strategy.

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## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

September 30, 2018 and September 30, 2017

#### 14. FINANCIAL RISK MANAGEMENT (CONTINUED)

#### (f) Fair value

The Company has not disclosed the fair value of financial assets and liabilities not measured at fair value as the carrying values of the Company's financial assets and liabilities are reasonable estimates of their fair values due to the short-term maturity of these instruments or the fact that they attract interest at market rates.

## Disclosure of fair value of investment property

The Company considers that the fair value of investment property knows as Belvedere Residences disclosed in Note 5 falls within Level 3 fair value as defined by IFRS 13 and believe that the Market and Investment approaches are the best methods to determine fair value of the investment property. As further outlined in IFRS 13, a Level 3 fair value recognises that not all inputs and considerations made in determining the fair value of investment property can be derived

from publically available data, as the valuation methodology in respect to investment property has also to rely on other factors including technical engineering reports, legal data and analysis, and proprietary data basis maintained by the valuers in respect of similar properties to the assets being valued.

#### Fair value hierarchy

The table below analyses available-for-sale investments, the only financial assets and liabilities carried at fair value, by valuation method. The different levels have been defined as follows:

Level 1: quoted prices (unadjusted) in active markets for identical assets.

Level 2: inputs other than quoted prices included in Level 1 that are observable for the asset either directly or indirectly.

Level 3: inputs for the asset that are not based on observable date.

	2018	2017
Level 1	\$ 726,134	\$ 506,889
Level 3	\$ 20,000	\$ 20,000

There have been no transfers between the levels during the year.

#### (g) Foreign currency risk

The Company is not exposed to significant foreign currency risk.

September 30, 2018 and September 30, 2017

#### 15. OPERATING LEASES

The Company acts as lessor and leases its investment property under operating leases (see Note 5). The future minimum lease payments receivable under currently active leases are as follows:

	2018	2017
Less than one year	\$ 1,636,348	\$ 1,709,583
Between one and five years	1,702,437	2,824,428
	\$ 3,338,785	\$ 4,534,011

### 16. CRITICAL JUDGEMENTS AND ESTIMATES

Estimates and judgements are continually evaluated and are based on historical experience as adjusted for current market conditions and other factors. Management makes critical accounting estimates and assumptions concerning the future. The resulting accounting estimates will, by definition, seldom equal the related actual results. The estimates, assumptions and management judgements that have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next financial year are outlined below. Principal assumptions underlying management's estimation of fair value are reflecting the economic environment and market conditions during 2017, which continued throughout 2018. Properties with a total carrying amount of \$35,285,246 (2017 - \$36.633.698) are carried at historical cost

less accumulated depreciation. The fair value of the properties for disclosure purposes (Note 5) was determined principally using discounted estimates of future cash flows, supported by the terms of any existing lease and other contracts and by external evidence such as current (at the date of the statement of financial position) market rents for similar properties in the same location and condition and recent sales of similar properties, and using discount rates that reflect current market assessments of the uncertainty in the amount and timing of the cash flows.

#### 17. TAXATION

Under current Bermuda law, the Company is not required to pay taxes on either income or capital gains. Accordingly, no provision for income taxes or deferred taxes has been made in the consolidated financial statements.

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## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

September 30, 2018 and September 30, 2017

#### 18. RELATED PARTIES

Key management personnel compensation comprised:

	2018	2017
Short-term compensation	\$ 175,000	\$ 430,000

Details of employee share purchase plan available to key management personnel are disclosed in Note 10.

On December 16, 2016 the Company entered into an agreement to lease unit 3B to a local trust company for a period of 999 years (Note 5). The lessee is an independent third party in which a director of the Company has an interest. The terms of the lease matched those that would be achieved in an armslength transaction.

During the year ended September 30, 2018, the directors and executive officers of the Company had a combined interest in 446,625 of the Company's common shares (2017 - 446,625 shares).

As at September 30, 2018, a director of the Company had an outstanding balance of \$nil (2017 - \$32,921) in accounts receivable. This amount is unsecured.

## WEST HAMILTON HOLDINGS LIMITED DIRECTORS & OFFICERS

## SUBSIDIARIES AS OF 30 SEPTEMBER, 2017

J. Michael Collier

President & Chairman of the Board

Peter A. Pearman

Director

Duncan Saville

Director

Glenn M. Titterton

Director

Alasdair Younie

Director

Harrichand Sukdeo

Chief Financial Officer

Conyers Corporate Services

(Bermuda)

West Hamilton Ltd.

71 Pitts Bay Road Pembroke HM08 Bermuda

Incorporated in Bermuda 29 April, 2007 Offers Residential and Commercial spaces to rent or buy

Belvedere Place 'A' Ltd.

Incorporated in Bermuda 29 October, 2007 A Commercial Property Development Company

West Hamilton Investments Ltd.

Incorporated in Bermuda 20 June, 2012 An Investment Management Company trading in shares listed on the BSX

## EXTERNAL SERVICE PROVIDERS & CONSULTANTS

#### **BANKERS**

#### HSBC Bank Bermuda Ltd.

37 Front Street Hamilton HM08 Bermuda

#### The Bank of N.T. Butterfield & Sons Ltd.

66 Front Street Hamilton HM08 Bermuda

#### **AUDITORS**

#### **KPMG** Audit Limited

4 Par-La-Ville Road Hamilton HM08 Bermuda

#### LEGAL ADVISORS

#### Conyers, Dill & Pearman Ltd.

2 Church Street Hamilton HM11 Bermuda

#### The HCS Group Ltd.

69 Pitts Bay Road Pembroke Bermuda

## REGISTRAR & TRANSFER AGENT

### BCB Charter Corporate Services Ltd.

34 Bermudiana Road Hamilton HM11 Bermuda

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